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**GS-35F-0563X, effective August 23, 2011, for Schedule 70 awarded under  
Solicitation Number FCIS-JB-980001-B**

**SPECIAL ITEM NUMBER 132-50 - TRAINING COURSES  
(FPDS Code U012)**

**SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES**

FPDS Code D301	IT Facility Operation and Maintenance
FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FPDS Code D316	IT Network Management Services
FPDS Code D317	Creation/Retrieval of IT Related Automated News Services, Data Services, or
Other Information Services	(All other information services belong under Schedule 76)
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

## **Table of Contents**

<b>I.</b>	<b>Terms and Conditions.....</b>	<b>Page 3-7</b>
<b>II.</b>	<b>Labor Categories.....</b>	<b>Page 8</b>
<b>III.</b>	<b>Labor Categories Description.....</b>	<b>Page 9-11</b>
<b>IV</b>	<b>TRAINING Categories Description.....</b>	<b>Page 12</b>
<b>V.</b>	<b>Price List.....</b>	<b>Pages 13-15</b>

# **I. Terms and Conditions**

## **TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 132-50)**

### **1. SCOPE**

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

### **2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

### **3. TIME OF DELIVERY**

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

### **4. CANCELLATION AND RESCHEDULING**

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

### **5. FOLLOW-UP SUPPORT**

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

### **6. PRICE FOR TRAINING**

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

### **7. INVOICES AND PAYMENT**

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

## **8. FORMAT AND CONTENT OF TRAINING**

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. **\*\*If applicable\*\*** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
  - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
  - (2) The length of the course;
  - (3) Mandatory and desirable prerequisites for student enrollment;
  - (4) The minimum and maximum number of students per class;
  - (5) The locations where the course is offered;
  - (6) Class schedules; and
  - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

## **9. "NO CHARGE" TRAINING**

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

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<b>TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)</b>
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\*\*\*\*NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.

## **1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

## **2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

## **3. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

## **4. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

## **5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
  - (1) Cancel the stop-work order; or
  - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
  - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **6. INSPECTION OF SERVICES**

**In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS –COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.**

## **7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

## **8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

## **9. INDEPENDENT CONTRACTOR**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## **10. ORGANIZATIONAL CONFLICTS OF INTEREST**

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## **11. INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## **12. PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.  
(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

## **13. RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

## **14. INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

## **15. APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

## **16. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING**

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

**EXAMPLE:** Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

## II. Labor Categories

### SIN 132-51:

<b>FPDS Code D307 - Automated Information Systems Design &amp; Integration Services</b>
Project Manager
Project Administrator
Junior IT Security Engineer
Technical Writer

<b>FPDS Code D306 - IT Systems Analysis Services Positions</b>
Senior IT Security Engineer
IT Subject Matter Expert
Technical Writer

<b>FPDS Code D310 - Backup and Security Services Positions</b>
Project Manager
Project Administrator
Junior IT Security Engineer

<b>FPDS Code D316 - IT Network Management Services Positions</b>
Program Manager
Project Administrator

<b>FPDS Code D399 - Other Information Technology Services, Not Elsewhere Classified Positions</b>
IT Subject Matter Expert
Project Administrator
Junior IT Security Engineer
Technical Writer
Technical IT Instruction Specialist

### SIN 132-50:

ONE-DAY INFORMATION SECURITY TRAINING CLASS
THREE-DAY INFORMATION SECURITY TRAINING CLASS
FIVE-DAY INFORMATION SECURITY TRAINING CLASS
ONLINE INFORMATION SECURITY TRAINING ACADEMY



### III. Labor Categories Description

#### **Project Manager**

**Minimum/General Experience:** 5 years experience managing information technology projects. Thorough knowledge of project planning, risk management, reporting and project management tools. The project manager enforces work standards, assigns schedules, reviews work discrepancies, supervises contractor personnel, and communicates policies, purposes, and goals of the organization to subordinates and is responsible for contract performance. Briefs Company principals on anticipated problems on the contract and makes recommendations towards resolving issues.

**Functional Responsibility:** Serves as Senior Contract Manager and authorized liaison with the Government Contracting Officer (CO), the Contracting Officer's Representative (COR), government management personnel, and customer agency representatives. Also, Responsible for the timely execution of various tasks. Project planning, team composition, task monitoring and allocation, risk management and disaster recovery, Technical presentations.

**Minimum Education:** BS / BA Degree or equivalent in Information Systems, Information Technology or Computer Science.

#### **Project Administrator**

**Minimum/General Experience:** 5 Years of administrative experience

**Functional Responsibility:** Provide administrative support to technical and management personnel. This includes, but is not limited to: documentation, planning and support, project administration and office support

**Minimum Education:** BS / BA Degree or equivalent in Information Systems, Information Technology, Computer Science or Business Administration.

#### **Junior IT Security Engineer**

**Minimum/General Experience:** Over 5 Years of network security project experience in various IT environments.

**Functional Responsibility:** Provides specific network security expertise under the direction of the Sr. Security Engineer or Project Manager. Assists in the completion of specific network engineering tasks as directed.

**Minimum Education:** BS / BA Degree or equivalent in Information Systems, Information Technology or Computer Science.

#### **Technical Writer**

**Minimum/General Experience:** 3 or more years experience in technical writing and preparing technical documentation and technical manuals.

**Functional Responsibility:** Prepares technical documentation including but not limited to technical training manuals, training documents, operation manuals, and test and validation reports.

**Minimum Education:** BS / BA Degree or equivalent in Information Systems, Information Technology or Computer Science..

### **Senior IT Security Engineer**

**Minimum/General Experience:** Over 10 years of network security project experience

**Functional Responsibility:** Provides in-depth network security expertise in C&A, Forensics, Reverse Engineering, Penetration Testing problems and resolutions.

**Minimum Education:** BS / BA Degree or equivalent in Information Systems, Information Technology or Computer Science.

### **IT Subject Matter Expert**

**Minimum/General Experience:** A senior-level security architect with 12-15 Years of experience, in-depth knowledge of strategic and tactical facets of network security, engineering and design.

**Functional Responsibility:** Provides guidance and recommendations on complex multi-vendor environments, security expert in C&A, Forensics, Reverse Engineering, Penetration Testing, Reporting and multiple project management. Provides advanced theories and concepts that contribute to the technical excellence of the organization. Analyses costs and provides guidance to ensure customer's requirements are met. Establishes proven baseline recommendations.

**Minimum Education:** Advanced Degree or equivalent in Information Systems, Information Technology, Computer Science coupled with Industry Certifications and Training

### **Program Manager**

**Minimum/General Experience:** Over 10 Years experience leading and providing technical direction of IT projects .Demonstrated experience in managing and directing multiple IT projects. Coordinates all tasks. Ensures adherence to all customer requirements. Briefs Project Manager on anticipated problems on the contract and makes recommendations towards resolving issues.

**Functional Responsibility:** Assists in the performance of all Project Manager responsibilities. Experienced in both managerial and technical areas. Responsible for individual task orders under the supervision of the Project Manager. Demonstrated experience to work independently or under only general direction. Responsible for project remaining within budgetary expectations.

**Minimum Education:** BS / BA/ or equivalent in Information Systems, Information Technology or Computer Science.

### **Technical IT Instruction Specialist**

**Minimum/General Experience:** 7 Years of managing information technology and security training programs including training documentation. Experience with Multimedia added instruction preferred.

**Functional Responsibility:** Provides training and classroom instruction to users and staff personnel Gathers and assembles relevant materials. Utilize appropriate teaching methods to include individual group or workshop. Ensure students understand the practical aspects of subject material being taught.

**Minimum Education:** BS / BA Degree or equivalent in Information Systems, Information Technology or Computer Science.

### III. Training Categories Description

#### **One-Day Information Security Training Class**

**Description:** One-day instructor-led information security training class on a topic relevant to the client's users. Can be an introductory topic class or a class on a specific topic including (but not limited to) Information Security Awareness, Ethical Hacking and Penetration Testing, Incident Response, Security Event Analysis or another Information Security topic that is relevant to the client's job roles and requirements.

**Course Length:** One (1) Day

**Training Type:** In-person, Instructor Led

**Location:** Customer premise or Neutral site

**Cost Structure:** Costs below are per-student, per-class

**MINIMUM STUDENTS:** No Minimum

#### **Three -Day Information Security Training Class**

**Description:** Three-day, instructor-led information security training class on a topic relevant to the client's users. Can be an introductory topic class or a class on a specific topic including (but not limited to) Information Security Awareness, Ethical Hacking and Penetration Testing, Incident Response, Security Event Analysis or another Information Security topic that is relevant to the client's job roles and requirements.

**Course Length:** Three (3) Days

**Training Type:** In-person, Instructor Led

**Location:** Customer premise or Neutral site

**Cost Structure:** Costs below are per-student, per-class

**MINIMUM STUDENTS:** No Minimum

#### **Five- Day Information Security Training Class**

**Description:** Week-long instructor-led information security training class on a topic relevant to the client's users. Can be an introductory topic class or a class on a specific topic including (but not limited to) Information Security Awareness, Ethical Hacking and Penetration Testing, Incident Response, Security Event Analysis or another Information Security topic that is relevant to the client's job roles and requirements.

**Course Length:** Five (5) Days

**Training Type:** In-person, Instructor Led

**Location:** Customer premise or Neutral site

**Cost Structure:** Costs below are per-student, per-class

**MINIMUM STUDENTS:** No Minimum

#### **Online Information Security Training Academy**

**Description:** Annual access to one of MAD Security's online information security training service sites. This provides constantly updated distance-learning services that a user can perform from any location on a topic of their choosing. Available training offerings include (but are not limited to) Information Security Concepts, Ethical Hacking and Penetration Testing, Security Analysis and the Certification And Accreditation process.

**Course Length:** One (1) Year

**Training Type:** Distance-Learning

**Location:** Online

**Cost Structure:** Costs below are per-student

**MINIMUM STUDENTS:** No Minimum

## V. Price List

### MAD SECURITY GSA Schedule GS-35F-0563X, 9-16-11

#### FPDS Code D307 - Automated Information Systems Design & Integration Services

PART NUMBER	DESCRIPTION	Hourly GSA RATE W/OUT IFF	Hourly GSA RATE W/ IFF	SIN
MAD-PROJM-HR	Project Manager	\$160.05	\$161.25	132-51
MAD-PA-HR	Project Administrator	\$58.20	\$58.64	132-51
MAD-JSEM-HR	Junior IT Security Engineer	\$121.25	\$122.16	132-51
MAD-TW-HR	Technical Writer	\$92.15	\$92.84	132-51

#### FPDS Code D306 - IT Systems Analysis Services Positions

PART NUMBER	DESCRIPTION	Hourly GSA RATE W/OUT IFF	Hourly GSA RATE W/ IFF	SIN
MAD-SSEM-HR	Senior IT Security Engineer	\$179.45	\$180.79	132-51
MAD-SME-HR	IT Subject Matter Expert	\$315.25	\$317.61	132-51
MAD-TW-HR	Technical Writer	\$92.15	\$92.84	132-51

#### FPDS Code D310 - Backup and Security Services Positions

PART NUMBER	DESCRIPTION	Hourly GSA RATE WITHOUT IFF	Hourly GSA RATE WITH IFF	SIN
MAD-PROJM-HR	Project Manager	\$160.05	\$161.25	132-51
MAD-PA-HR	Project Administrator	\$58.20	\$58.64	132-51
MAD-JSEM-HR	Junior IT Security Engineer	\$121.25	\$122.16	132-51

#### FPDS Code D316 - IT Network Management Services Positions

PART NUMBER	DESCRIPTION	Hourly GSA RATE WITHOUT IFF	Hourly GSA RATE WITH IFF	SIN
MAD PROM-HR	Program Manager	\$189.15	\$190.57	132-51
MAD-PROJM-HR	Project Manager	\$160.05	\$161.25	132-51

#### FPDS Code D399 - Other Information Technology Services, Not Elsewhere Classified Positions

PART NUMBER	DESCRIPTION	Hourly GSA RATE WITHOUT IFF	Hourly GSA RATE WITH IFF	SIN
MAD-SME-HR	IT Subject Matter Expert	\$315.25	\$317.61	132-51
MAD-PA-HR	Project Administrator	\$58.20	\$58.64	132-51
MAD-JSEM-HR	Junior IT Security Engineer	\$121.25	\$122.16	132-51
MAD-TW-HR	Technical Writer	\$92.15	\$92.84	132-51
MAD-TIS-HR	Technical IT Instruction Specialist	\$630.50	\$635.23	132-51

<b>MAD Security Training Classes</b>				
<b>PART NUMBER</b>	<b>DESCRIPTION</b>	<b>Hourly GSA RATE WITHOUT IFF</b>	<b>Hourly GSA RATE WITH IFF</b>	<b>SIN</b>
MAD-1-DAY-TRN-1-9	One-day Information Security Training Class for 1 to 9 students, price per student	\$1282.50	\$1,292.11	132-50
MAD-1-DAY-TRN-10-15	One-day Information Security Training Class for 10 to 15 students, price per class.	\$26,932.50	\$27,134.49	132-50
MAD-1-DAY-TRN-16-25	One-day Information Security Training Class for 16 to 25 students, price per class.	\$41,040.00	\$41,347.80	132-50
MAD-3-DAY-TRN-1-9	Three-day Information Security Training Class for 1 to 9 students, price per student.	\$2,693.25	\$2,713.45	132-50
MAD-3-DAY-TRN-10-15	Three-day Information Security Training Class for 10 to 15 students, price per class.	\$24,225.00	\$24,406.69	132-50
MAD-3-DAY-TRN-16-25	Three-day Information Security Training Class for 16 to 25 students, price per class.	\$34,250.00	\$32,537.50	132-50
MAD-5-DAY-TRN-1-9	Five-day Information Security Training Class for 1 to 9 students, price per student.	\$2,422.50	\$2,440.67	132-50
MAD-5-DAY-TRN-10-15	Five-day Information Security Training Class for 10 to 15 students, price per class.	\$21,802.50	\$21,966.02	132-50
MAD-5-DAY-TRN-16-25	Five-day Information Security Training Class for 16 to 25 students, price per class.	\$33,136.00	\$33,384.52	132-50
MAD-ONLINE-TRN-1-4	Online Information Security Training Academy Subscription for 1-4 students, annual price per student subscription.	\$1,187.50	\$1,196.41	132-50
MAD-ONLINE-TRN-5-14	Online Information Security Training Academy Subscription for 5-14 students, total annual price.	\$5,343.75	\$5,383.83	132-50
MAD-ONLINE-TRN-15-24	Online Information Security Training Academy Subscription for 15-24 students, total annual price.	\$15,219.00	\$15,333.14	132-50
MAD-ONLINE-TRN-25-49	Online Information Security Training Academy Subscription for 25-49 students, total annual price.	\$24,106.25	\$24,287.05	132-50

MAD-ONLINE-TRN-50-75	Online Information Security Training Academy Subscription for 50-75 students, total annual price.	\$45,837.50	\$46,181.28	132-50
MAD-ONLINE-TRN-75-150	Online Information Security Training Academy Subscription for 75-150 students, total annual price.	\$65,193.75	\$65,682.70	132-50
MAD-ONLINE-TRN-151-200	Online Information Security Training Academy Subscription for 151-200 students, total annual price.	\$124,801.50	\$125,737.51	132-50
MAD-ONLINE-TRN-ENT	Online Information Security Training Academy Subscription, total annual Enterprise price.	\$213,750.00	\$215,353.13	132-50